

## Struggling to Find Your **Ideal Customer?**

TOP PERFORMANCE CHANNELS

# HOME SERVICES EDITION

Home services marketers already know which channels can drive **volume**, but what about **quality**?

### **SEARCH**

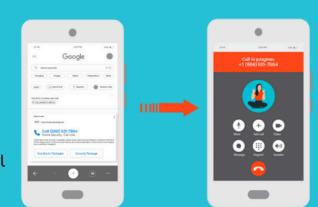
Be there when urgency strikes

#### **Built for local targeting**

With keyword-based targeting and geographic filters, you can serve ads only in ZIP codes that drive conversions and avoid wasting spend in lowperforming areas.

#### Tailored campaigns convert better

Customize ads by time, device, user behavior, or local weather to match what your customer needs, when they need it.



#### **High-intent queries = ready-to-book leads**

When someone googles "home security," they're not casually shopping around - they're ready to purchase. Search ensures you're visible at that moment.

### SOCIAL

Meet customers where they scroll

#### Reach users in the right mindset

A homeowner scrolling through Instagram may stop and book when they see a compelling local offer.

#### Low-friction CTAs drive action

Features like "Book now" or "Contact us" remove extra steps, making it easier for users to convert without leaving their feed.



#### **Optimized for mobile interaction**

Most social leads convert on mobile, making it a perfect channel for services that require quick decisions and immediate scheduling

#### Behavior-based targeting = better leads

Narrow your reach by interests, life stage, or behavior (like recent movers or new homeowners), so you're connecting with those most likely to need your product/service.

### PROGRAMMATIC

Stay relevant without being disruptive

#### **Precision targeting refines quality**

Use behavioral and interest-based data to get in front of users already researching homeservices needs.

### Scalable without waste

sacrificing quality?

Real-time optimizations focus spend on the placements and audiences that are driving outcomes, helping you scale while

#### keeping quality high.

Content-driven placements build trust A well-timed placement on a relevant article can nudge users to act without interrupting their experience.